

Version 5.31 New Features

Build 4 compiled on 18th January 2019



Introduction

Welcome to Accura Version 5.31 Build 3

Version 5.31 is the latest release for the Accura MIS with a simultaneous release of Accura Online 5.3x. Accura 5.31 introduces a multitude of new features and fixes to the MIS and its related applications.

All clients with a current support contract for Accura (and AccuraOnline if purchased) are entitled to receive and install all software releases as part of their support contract benefits. If you have not already done so, please <u>sign up</u> <u>for an account</u> on our website to access protected software downloads, user manuals and other content. AccuraOnline upgrades are distributed automatically when released by Accura support.

If you have any questions or queries about the new features or any other Accura related matter, please contact your Accura Support team by emailing support@accuramis.com.

About This Document

This **New Features** document details all the major features added to Accura and Accura Online since the last major public releases – Accura 5.21 and Accura Online 5.29.

If you are an end user, please read through this document which summarises the major new features likely to be used by end users.

The technical release notes are aimed at Accura system administrators, advanced users, and Accura support personnel. This is available on request.

Previous versions of release notes and the technical release notes can be found in the Online Resource Area which can be accessed from the Accura Help Menu.



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New Features in Accura Version 5.31 Build 4

Purchase Order Wizard

A welcome addition to 5.31 build 4 is the purchase order wizard. A new, more efficient way of raising a PO without the need to first select an order to locate your required PO items.

Purcha	ase-ord	lers 📄 Works-o	rders <mark>J</mark> Options							
rders rai	ised sir	nce: 15/01/2	019 🚔 📰		Queries:	All Records		~		Category
		C	Carda	Description				Orde	ring	🞯 <u>M</u> aterials
101	b-no	Company	Code	Description	Quantity	Supplier	Available	On-order	Re-	🔔 <u>O</u> utwork
	3049	Darren	PVC1370MM	1370mm Frontlit Banner	8.71	DARREN	0.00	0		
	3049	Darren		UV Inks	0.10)	0.00	0		··· <u>A</u> ll
	3050	Darren	PVC1370MM	1370mm Frontlit Banner	9.75	;	0.00	0		
	3050	Darren	UVINKS	UV Inks	0.11		0.00	0	<u>د</u> ا	Stock status
	3053	Invoice Address -	PVC1370MM	1370mm Frontlit Banner	8.71		0.00	0		Surplus
	3053	Invoice Address -	i 🗑 UVINKS	UV Inks	0.10)	0.00	0		
	3054	Invoice Address -	PVC1370MM	1370mm Frontlit Banner	8.71		0.00	0		Reorder
	3054	Invoice Address -	i 🗑 UVINKS	UV Inks	0.10)	0.00	0		Shortfall
	3055	Invoice Address -	PVC1370MM	1370mm Frontlit Banner	8.71		0.00	0		
	3055	Invoice Address -	i 🗑 UVINKS	UV Inks	0.10)	0.00	0		
	3056	Velo Care	@ ART150	Gloss Art 150gsm	351.00	TNT	-173,129.00	3,050		Supplier(s)
										🗲 Reset
									>	🍞 P-order(s)

In the options tab there are the already familiar definitions available in the purchase order requisition window, now with the addition of being able to filter by supplier, category and whether your required stock has hit its re order level.



RFQ Basis Options

Request for quotes (RFQs) can now be prepopulated from existing quotes or orders. Previously it was only possible to furnish an RFQ from a quote template.

📲 Request-for-q	uote (RFQ)	
Requ	uest-for-quote (RFQ)	RFQ #: 0
General Optior	ns History	
<u>C</u> lient: <u>N</u> ame: <u>A</u> ddress:	VC-ESP Office: Velo Care - Espanyol 11 Sej Ramoa Villa Plaza Murcia 126664 Spain V	Specification Quantities Image Attachments Notes Depth: 297.0 ♥ Width: 210.0 ♥ Title: Size Brief Pre-press Proof Printing Materials
Con <u>t</u> act: Attn-of: <u>R</u> ep: Lead-time: <u>F</u> ollow-up in: Job-type: Order-e <u>x</u> p'd: O <u>p</u> portunity: Pri <u>v</u> ate:	Darren Longhurst	Phrase:
Tax-code: Щ Te <u>m</u> plate	NFINISH View Order A Sp	e <u>l</u> ling Re <u>v</u> iew 😵 Cancel 🥥 OK

This is a powerful addition that will allow any user regardless of experience to quickly enter a vast majority of the quote information required over the phone for example before being transferred to an estimator. Once the RFQ has been submitted the estimator/rep will be notified by email and will have the option to use the previously suggested RFQ or make any additional changes as seen below.

Order/o	quote pre-selected						
	WARNING: The RFQ owner has pre-select	ted an order/quot	e to apply:				
?	Quote-ref:2988 - Targeted Sell Price						
	Do you want to use this Suggested quote as the basis of the workings, select a Template, use another Quote, or enter details Manually?						
<u>S</u> (uggested <u>T</u> emplate <u>Q</u> uote	<u>M</u> anual	<u>C</u> ancel				



New Features in Accura Version 5.31 Build 2

Delivery Schedule

Multi drop deliveries can now be distributed in date batches. This new feature will be especially helpful for people having to follow a client specified distribution list or customers sending mailshots. Simply change the due date to the end of the working week to have deliveries due in that week appear in the window.

Delivery point status changes will simultaneously update dependant on the order quantity fulfilled when raising the delivery note. Any delivery point that has been fully delivered will no longer be shown in the delivery schedule.

	Process sch	eduled deliveries									
	Process scheduled deliveries										
ß		e delivery point(s)			- 3						
	_			_		- AA /7			_		
Du	e-date <=:	12/11/2018		lob-no:	0] 88 9	Order-type:	Both	 <u>M</u>ilestor 	ne:	~ 4
	Quantit	v Title		Delivery	due 4	At Job-r	o Client-code				Shipment
	Quarter	,		Denvely	duc ,		o chemicode	Location	Postcode	Contact	Name
		16 Bike Poster		11/11/			03 VELO-C-369			Lawrie McMenemy	
		16 Bike Poster		11/11/	2018 2	3:59 30	04 VELO-C-369	VC-BR-INBR	NO16 4re	Lawrie McMenemy	Lowestoft Office
		8 Bike Poster		12/11/	2018 2	3:59 30	03 VELO-C-369	VC-BR-GEOF	NE8 8AB	Alan Pardew	Gateshead Office
		6 Bike Poster		12/11/	2018 2	3:59 30	03 VELO-C-369	VC-BR-AVOI	SO15 8EK	Glenn Hoddle	Basingstoke Office
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	Create one o	delivery note per	location		Back	Next	⇒		rder	S Cancel	⊘ Process
	Create one o	delivery note per l	location	<	Back	Next	⇒	~	rder	S Cancel	
			location	<	Back	<u>N</u> ext	⇒	~	rder	S Cancel	Process
	Create one o Order details		location	<	Back	<u>N</u> ext	⇒	~	rder	8 Cancel	
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	Order details	:3003		14 4		ы	,			S Cancel	Process
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	Order details eneral Orde Single-dro Manage Office	ritems Sections J	P-Orders F	Proofs Atta	Achments No.Boxes	► Activities D	livery Ingoicing	User-fields I Address Town	History	e Delivered Ba	Process
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	Order details eneral Orde Single-drc Manage Office VC-BR-A VC-BR-B VC-BR-G VC-BR-G	:3003 rifems Sections I p Multi-drop Contact Glenn Hoddle Gordon Strachan Alan Ball Alan Pardew	Quantity	Proofs Atta	No.Boxes 6 18 10 8	► Activities D	livery Inyoicing Company Basingstoke Offic Birmingham Offic Bristol Office	User-fields I Address Town e Basingstoke Bristol	History Postcod ce SO15 8E m BM18 5F BS18 9ai NE8 8AB	e Delivered Ba K 1 2Q 18 a 10 - 0	Process Proces
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Delivery point activity and status can be viewed as before in the delivery tab of an order.

If choosing to import your delivery points, you **must** change the picture format of the ORDP:RequiredDate field. This is done by highlighting the Required Date row and clicking the **Picture** button. The picture should then be changed to **@D17**. This will allow the import to read your dates in your local windows date format.



CRM Calendar Filtering

CRM calendar now has the added functionality to show tasks as well as appointments and filter them accordingly with the addition of filtering at the bottom of the Calendar window.

View/update calendar	
🗐 View/update calendar	Active Diary : Darren Longhur
📰 View/update calendar	
21	Company details Velo Care 7 Alder Close Marchwood Southampton Hampsfure So40 4/3 Jet. 07780448182 Fax: Email: fixme@velo-care.com © Cigse

In addition to this, filtering defaults have been added to the activity type maintenance window. The initial status of the task calendar entry can also be controlled here, "to do" tasks will appear in the calendar and as soon as the task has been marked "complete" it will no longer be shown.

🛅 Activity typ	e maintenance							
👼 Activity type maintenance								
General	Calendar	Automation	Templates	A <u>t</u> tachments				
✓ Add to cal Calendar de Duration (m	faults ninutes):	60 🌲	Location:	As discussed				
Busy-status	ouro	f Office 🗸	Backgroun	a colour:	es): 5 🖨			



New Features in Accura Version 5.30 Build 5

Client Commissions

Commission plans can now be set in the client. Add a commission here and it will take precedence over both user and job type commission plans.

Image: Seneral Extra Profiling Activities Tickets Opportunities Accounts Invoices Products Defaults Includes Custom Settings Status Bank) 🗙									maintenance	2 Clie
									() 🖻		м
Settings Status Bank		C <u>u</u> stom	Inc <u>l</u> udes	Defaults	Pro <u>d</u> ucts	I <u>n</u> voices	Accounts	Opportunities	Activities Tickets	E <u>x</u> tra Pro <u>f</u> ili	Gener
										Is Status Ba	Sett
Ta <u>x</u> -reg: Account-type: Credit v			Credit		pe:	Account-ty	A			reg:	Т
<u>C</u> redit limit: <u>£0</u> <u>T</u> erms (no. days/date): <u>30</u> €		30 🚖					-				
Deposit %: 0.00% 🖨 Terms <u>b</u> ased on: Days after invoice 🗸		\sim	er invoice	Days aft	d on:	erms <u>b</u> ase	т		.00% 🖨	osit %:	D
Eactor-ref: Settlement wording:		\sim			wording:	Settlement	S			or-ref:	E
BACS: Accounts Ref:					ef:	Accounts R	A			S:	В
Nominal: 70012 D Currency: GBP D		\bigcirc		GBP		urrency:	C	\bigcirc	12	ninal: 7	N
Tax-code: NFINISH 🔎 🗌 Force tax-code Invoicing office: INV 🔎		\bigcirc	INV		ffice:	nvoicing o	h	orce tax-code	IISH 🔎 🗆 F	code:	Ta
Company reg: Service-invoice detail: Nominal 🗸		\sim	Nominal		oice detail:	ervice-inv	S			npany re <u>g</u> :	C
Enter invoice values using target currency Group orders on one sales-invoice			Group orders on one sales-invoice					ency	s using target curr	Enter invoice va	
Use <u>unit price for invoicing</u> Group orders on one delivery-note		Group orders on one delivery-note						nvoicing	Jse <u>u</u> nit price f		
Do not apply commission to any jobs Markup profile:		$\square \rho$	Α	p profile:	Mar <u>k</u> u			N			
Override commission plan (ignore rep setting)											
Commission plan (offline orders):											
Commission plan (online orders): M1								M1	line orders):	nmission plan	(
🚫 Cancel 🥥 OK		🕗 ок	Cancel	8							

To complement this change in behaviour, the change account status batch update window in client browse now also includes the option to apply a commission plan to all/selected clients.

😑 Change account statu	S		
Change ac	count status		
On-stop status O	n-stop te <u>x</u> t to display	:	
On-stop			~
○ O <u>f</u> f-stop			
Unchanged	_		\sim
	Allow override of or	n-stop message	
Account payment-type:		Unchanged 🗸	
Ne <u>w</u> credit-limit (-1 = uno	changed):	£-1 🖨	
Assign new ownership	/defaults		
Sales-rep is (blank=un	changed):	~	
A/c <u>m</u> anager is (blank=	unchanged):	~	
<u>N</u> ominal-code is (blank	(=unchanged):	\frown	
Ta <u>x</u> -code is (blank=und	:hanged):	Q	
Commission override Apply commission:		ission plan (offline orders): isison plan (online orders):	DLUSER1 DARREN CO
Email notification to a	ccount handler(s) (if a	applicable) 🛛 🚫 Cancel	🕗 ок



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Do not apply commission flag has also been added to the user maintenance for added flexibility, allowing client set commissions to be applied to specific users where necessary.

nessage	
DLUSER1	2
DLUSER1	2
n values	
ion values	

Google Calendar Integration

Systems that have the optional **CRM module** now have the ability to link the Google's **G-Suite Calendar**. Any appointments created in CRM are instantly synced with the Google Calendar meaning members of your sales team can check their appointments while they are on the road.



To enable this new feature, you will need both Accura CRM and a G-Suite account. You will need then also need to follow our how to guide on how to link your G-Suite account to the Google API and then Accura, please contact the <u>support team</u> for more information.

Watch this space for more G-Suite integration in the future!



New Features in Accura Version 5.30 Build 3

Digital Click Charges

The way digital click charges are selected within quotes has been changed to further increase the flexibility of the system, particularly when it comes to digital quotes that use a 4\1 format.

Ink/print Opti	ons E <u>x</u> tra		O Ontinue
Inks & colours			Options (
In <u>k</u> -type:	4-1_TONER	🔎 🍃 % Co <u>v</u> erage: 10%	4
	4/1 Toner @0/kilo	No. mi <u>x</u> es:	5
Cols on <u>f</u> ace:	4 🗬	Click-charge (face):	
Cols on reverse:	1 🖨	Click-charge (reverse): Mono	
Cols to perfect:	0 🖨	Include perfecting presses: No	~
No. washups:	0.00	Use ganged press	
Presses to optimi:	ie] Screen 🗹 Digital	Wide-format Web Other	

Now, it is possible to select a value for the face and reverse which will then use the digital press's associated click charges appropriately.

To support this change, ink materials also support similar fields meaning the front \ reverse click charges can be automatically set when selecting a particular ink (toner) either manually or by using the ink within a job type created specifically for this kind of work.

Click-charge (col):	COLCLICK	\mathcal{Q}
Click-charge (mono):	MONOCLICK	\mathcal{Q}

Section Imposition

Advanced pr	ress settings						×
Adva	anced pre	ss settin	gs			Speed	lmaster 5 Colour
Prgss Imposition Page format: No. agross: No. down: Number up: Size adjustmet Degth bleed: Width bleed: Pocket: Elap: Ignore press	nt 6./		I Imposition	6	40.00		Save
		Trim- Planı Print	size: ned size: -run:	303.00 x 450.00 x 426.00 x 500.00 000.00	426.00 640.00 606.00		© O <u>v</u> ers ◯ Cancel ⊘ OK

A new **Imposition** window has been added to the Advanced Press Settings window in the quote section. This window differs from the Select No. in that it shows the imposition after press selection and so shows imposition on an actual sheet size rather than the raw sheet size.



Using the **Save** button will save the image to the Accura\Data\Attachments\Quotes folder on your Accura server and add an **attachment** record to the quote. This attachment will automatically be copied forward to any order raised from the quote where you would then be able to print the image alongside the job sheet.

📑 Update note er	ntry			- 🗆	×
Su <u>bj</u> ect:	Order deposit marke	d as paid			
Document/URL:					
Priorit <u>y</u> :	Normal 🗸			隊 <u>O</u> pe	en
<u>N</u> otes:	Order deposit marke	d as paid			~
	Display on RFQ Delivery Activity	Quote	 ✓ Order □ P-Order □ Ticket 	P-Inv	f
	Display alert icon Has been actioned	d		(Z) A	di
	Stamp A	Spelling	🔕 <u>C</u> ancel	<u> о</u> к	

Order Contextual Notes

Order notes now support contextual notes in the same way client notes do. By default, all child records of an order, proofs, delivery notes, invoices and purchase order will display as the previous behaviour. However, a user adding an order note can specify which child records it will display for by using the check boxes in the note.



New Features in Accura Version 5.30 Build 1

📑 Update note e	ntry	-	- 🗆	×
Su <u>bj</u> ect:	Check for PO number!!			
Document/URL:				
Priorit <u>v</u> :	Very High 🗸		🎯 <u>O</u> pen	
<u>N</u> otes:	Check every invoice includes their PO nur without one	mber! They won't a	ccept an invoice	^
	*** 16/05/2018 16:53 ***			
	Display on			
	RFQ Quote	Order	Proof	
	Delivery Invoice	P-Order	P-Invoic	e
	Activity Opportunity	Ticket		
	✓ Display alert icon			
	Has been actioned			
	🔄 Stamp 🔥 Spe <u>l</u> ling	🚫 <u>C</u> ancel	<u>о</u> к	

Contextual Pop-up Notepad

Client and supplier pop-up notes have always been displayed whenever the client or supplier was selected into a transaction. These notes can now be contextualised to only display for certain types of transactions. For example, you may want to advise your accounts department of an issue when invoicing but this note is not applicable to other transactions for the same customer. This can be achieved by selecting the relevant checkboxes in the **Display on** section of the note entry.

EasyPost Courier Integration



Accura 5.30 introduces a new bolt-on for the standard delivery note and shipping function – integration with EasyPost shipping API. Using this feature will allow you to be able to get accurate shipping prices from your preferred, book your desired service and print approved parcel labels, all without the need to leave your Accura or RDC. This feature eliminates the need for double-entry of information and a separate shipping terminal.

EasyPost support 100+ carriers worldwide, click <u>here</u> to see a list of all currently supported carriers. Prices start from 1¢ per package and includes consignment tracking. For US customers, address verification is also included. You can see EasyPost pricing <u>here</u>.

To start you will need an EasyPost account and you should sign-up at this URL -

https://www.easypost.com/signup?utm_source=AccuraMIS

Once created, you can easily add in your preferred carriers. All you need then is to grab the API and insert in Accura's shipping defaults

) ping integration settings
Courier API Provider:	Easypost 🗸 🗍 Use debug/test mode
API Key:	JBuLKC8FxYuR8I9qDwQshs



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Once done, you can start booking your carrier services from delivery notes. On the Carrier use the **Get-Rates** button. The API will then query your carriers for your available services and rates based on the Accura consignment weight and dimensions.

Get carrie	nplete 6 quotes returned.							Boxes / Pallet: Weight	103.12	2 6
p. Rates 🔯 Se	ttings									🔒 Re- <u>f</u> etch
	Service		Courier	quote	Deres	ſ	Delivery due	2	î	
Courier	Service	Local price	Currency	Price	Days	Date	Ву	Guaranteed?		
ParcelForce	express48	£196.08	GBP	196.08	2	16/05/2018	17:30	No		
ParcelForce	express24	£227.52	GBP	227.52	1	15/05/2018	17:30	No		
ParcelForce	expressAM	£274.56	GBP	274.56	1	15/05/2018	17:30	No		
ParcelForce	express48large	£304.14	GBP	304.14	2	16/05/2018	17:30	No		
ParcelForce	express10	£376.62	GBP	376.62	1	15/05/2018	17:30	No	1	e <u>B</u> ook
ParcelForce	express9	£447.24	GBP	447.24	1	15/05/2018	17:30	No		Labels

Once booked, you will be able to view and print your parcel labels. These are approved by your carrier and so there is no issue with label compatibility. Once complete, Accura stores the shipment details in the delivery note for easy reference.

Shipment detail	s		
Co <u>u</u> rier:	ParcelForce	Shipping-ref:	ER6063088
S <u>e</u> rvice:	express48		Closed-out
Tracking URL:	https://track.easypost.com/djE	6dHJrX2QyYmM1	YzM3OWMyODRmYmE5OWZiMWU 🔎 🍪

Tracking references can be included in any notification emails or SMS by using the appropriate merge tokens.

For a more in-depth guide to set-up and functionality, please watch our **EasyPost Integration video**

If you would like a quote for this paid-for bolt-on, please contact our <u>sales</u> department.



Packaging Settings

In previous versions of Accura, packaging types were preconfigured and entry of dimensions was always manual. This has now been overhauled and now packaging types are completely user definable along with dimensions and weight. The packaging table can be accessed via the **Setup** menu

🎬 View pack	🚆 View packaging types 🦳 —								
🗂 Vie	ew packaging	g type	S						
Туре	Description	Length	Width	Height	Packed-in	Weight	ls Pallet	🔓 Insert	
Box	Box packaging	32.00	25.00	25.00	500	0.2500			
DEFAULT	Default packing type	30.00	22.00	22.00	500	0.3200		🍃 <u>C</u> hange	
DWA4	DWA4 packaging	30.50	22.90	22.90	500	0.9600			
PALLET	Standard Pallet	120.00	120.00	15.00	500	28.0000		👩 <u>D</u> elete	
STDBOX	Standard A4	30.00	22.00	22.00	500	0.3200		🖻 Сору	
								🖉 Default	
<							>	() Cl <u>o</u> se	

Packaging types can be used in orders, order delivery points, delivery notes and delivery note items.

용 Deliver	y note								• 💌		
	Delive	ery no	ote						0		
General	Package	Ca <u>r</u> rier	Notes	History							
	om packing n consignm	-	nent								
	ge-type:	PALLET	\sim	No.bo <u>x</u> es:	20 🜲	No pallets:	1 🚔				
Length	n:		120 韋	Width:	120 🜲	<u>H</u> eight:	15 🖨				
Pack-w	veight:		3.41	(including pa	ackaging)						
	ed- <u>v</u> alue:		£0.00								
Total-v	veight:		96.20		60 D 1						~
🖗 Res	et					ing details	ckago dota	ile			×
						puate pa	ckage deta	115			
					Package-ty	ype: PA	LLET				
					Descriptio		andard Pallet				
					External-re						
					Length (cr Width (cm		120.00 🖨				
					Height (cn		15.00 🖨				
					Packed in:		500 🖨				
					Weight (k	g):	28.0000				
Locked	for owner	access on	nly				Package is pallet				
					Defaul	t packaging ty	/pe	6	Cancel	🕗 ок	

When there are many items on a delivery note, it may be that the entire consignment will be shipped on a pallet or skid. For that purpose, packaging types have the option **Package is a pallet**. When this is set and the pallet package type is used in the **Custom consignment** area, the **No. Pallets** field will add the weight of the number of pallets to the total weight of the consignment. This ensures the consignment weight is accurate.

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Client Browse

The Client/Prospect browse in both Accura and CRM have been redesigned to include a **Contacts** tab where all contacts are listed alphabetically and easily searchable using keyboard location. This improvement makes it a lot quicker and easier to find a client or contact when the contact name is known but the company name is not.

Clients	Sontacts						
							Туре:
Co	ontact	Position	Company	Office	Category	Email ^	2 C <u>l</u> ients
	Accounts Contact		🦓 Contact Testing client		Accounts		Prospects
	Accounts Payable		🎥 ABC Technologies & Ltd		Trade	abc@accuramis.com	I Prospects
	Alan Ball		Stronger In		Trade	Bristol@strongerin.	
	Alan Pardew		Stronger In		Accounts	Gateshead@stronge	
3	Arty Sixpence		Ampshire Engineering		Trade	sales@hants-eng.co	B
3	Barry Burger	Warehouse Man	🎥 ABC Technologies & Ltd	DELIVERY	Delivery	barry@abc.com	👌 Add
	Barry Oak		Acorn Developments	ACORN2	Trade	sales@acorn.com	De Edit
3	Brian Stephenson	Accounts	🎥 ABC Technologies & Ltd	NE NEWCAST	Trade	bwian@tyco.com	Cy Lun
3	Cape Soft	Managing Direct	A Version 5	V5-001	Trade	gavin.spooner@acci	👌 Delete
2	Cholmondley Warner	Managing Direct	Stronger In	VOTEIN-001	Management	gavin@accuramis.co	
3 🙎	Dai Steam		Ampshire Engineering	HANT:001	Trade	dai@hants-eng.com	🖹 Сору
	Delivery Contact		a Contact Testing client		Trade		0
	Ellen Highwater		Ampshire Engineering		Trade	sales@hants-eng.co	<u> C</u> lient
2	Gav McDude		A Version 5		Trade	gavster@brand1.acc	
	Goods In	Warehouse Man	ABC Technologies & Ltd	ABC-001	Trade	abc@accuramis.com	
	Gordon Strachan		Stronger In		Trade	Birmingham@stron;	
3	Helen Highwater	Branch Manager	ABC Technologies & Ltd	CEN DER	Trade	helen@tyco.com	
	Jenny Frenchfry	Accounts	ABC Technologies & Ltd	ABC-001	Trade	jenny@accuraonline	
3	Kelly Homer	Marketing	ABC Technologies & Ltd	SE BRIGHTO	Trade	kellyg@abctech.com	
						> ~	

Ad-hoc Commission

The **commission plan** feature has been further enhanced to include **ad-hoc entry** of commission. By using this, an estimator with the appropriate permission can override a commission plan and enter a fixed rate amount across all quantities.

🝰 Sales commission	analysis			—				
👙 Sales commission analysis								
Quantity:	2,000	5,000	10,000	15,000	25,000			
Commission-plan:	<i>₽</i> _ <i>₽</i>							
Basis (pre-sell):	£243.00	£325.00	£462.00	£596.00	£845.00			
Fixed-rate:								
Commission:	£15.00	£25.00	£35.00	£50.00	£70.00			
Price (net):	£258.00	£350.00	£497.00	£646.00	£916.00			
	Enter custom value	25		ف	Close			

Commission plans are overridden by ticking the **Enter custom values** checkbox.



SMS Engine

The engine behind the SMS messaging has been replaced with a new, more versatile version allowing us to add some great new functionality.

In addition to the previously supported SMS providers, BoomSMS, BulkSMS and Comapi (formerly known as Dynmark), there is now the option to select two new providers, <u>Plivo</u> and <u>Twilio</u>.



Accounts can be created on their websites, then the API and authentication details added to the SMS section of the Accura defaults.

A new feature to the SMS dialog is the ability to be able to select text templates. The templates of course support merge tokens for even quicker entry of data.

🕒 Send SMS text			×
BOO	((Trevor C	ocks)
Mobile: 0797655664 Template: D:\Accura\C10\Data\Templates\SMS\AppointmentReminderSMS.txt Text message (max 918 characters): Good afternoon Trevor, just to remind you of your 14.30 appointment with Gavin Spooner on 19/04/18 at your premises.	< ~	Canc	ing
Email me delivery notification		🕗 ОК	

CRM SMS features

For systems with the optional **CRM** module, there is even more new functionality. The first is the ability to send an SMS broadcast. This works in principle in the same was as an email broadcast with the added benefit of going directly to your customer's phones. Using this fantastic marketing tool, you can instantly inform clients of your latest news and offers.

It's also possible now to set up SMS reminders for Appointments and other CRM activity types. This way you can gently remind your contacts of upcoming appointments.



This feature can be switched on in the **Templates** tab of your appointment activity type where you should also select a default SMS reminder template. The reminder SMS will then be sent out in the background at the notice period you've set.

☐ Send email remi ✓ Send SMS remir		Reminder notice period (hours):	24.00 🖨
Reminders			
Email reminder:	D:\Accura\C10\Data\T	emplates\Email\AppointmentReminderEmail.txt	1
SMS	D:\Accura\C10\Data\T	emplates\SMS\AppointmentReminderSMS.txt	1



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CRM Calendar

Accura CRM's Calendar has been given a major overhaul both cosmetically and functionally. The Calendar has been redesigned to give a more familiar Outlook feel and there are many different MS Office based themes to choose from to customise the Calendar to your own preference.



It is now easier to see other user's Calendar dates by selecting the calendars you need to view. You can see many user's calendars side by side or just your own.

On the **Settings** tab in the calendar, you will see a list of users; your own calendar is displayed by default. By simply double clicking on another user, you will then be able to see their diary side-by-side with your own or you can turn your own off. If you would rather users did not have the ability to see other's diaries, you can restrict their access from the CRM tab in their user profile, **User can manage other calendars**. Users can also be omitted from the user list by unticking **Enable appointment calendar**.



On the Settings tab you can also configure the time frame and view as well as choose from the many different themes available,

Each user can have their own appointment colour for ease of use. This is configured within the user's user profile on the CRM tab.

1 Reminder			— ×
Subject	Customer		Due In
Appointment	ABC Technologies & Ltd -	Steve Guidroz	14 minutes
c			
15 minutes	~	Snooze	Dismiss
	🔀 <u>E</u> mail	Open	Dismiss All
	s <u>m</u> s		Close

If you do not have your Calendar open, Accura CRM will now display a **Reminder** window to remind you of your upcoming appointments.

The reminder window has all the functionality you would expect such as Snooze and Dismiss but there are also the options to be able to Email or SMS your contact to remind them of the appointment.

Please also see SMS reminders





Purchase Order Delivery Option

There may be instances when you need a supplier to deliver directly to your customer. There is a new purchase order delivery option called **Job** where the deliver-to address of the purchase order will automatically be set to that of the order's delivery client, contact and address.

📉 Purchase o	Purchase order					
Po Pu	Purchase order 1,057					
General Del	ivery Extra Attachments History					
Deliver to:		Delivery notes:				
	<u>C</u> lient <u>S</u> upplier <u>J</u> ob <u>O</u> ther	Please delivery directly to our customer using UNMARKED boxes.	^			
<u>C</u> lient:	ABC Office: SC LIV					
<u>C</u> ontact:	Kevin Forsyth 🗸					
<u>N</u> ame:	Tyco Scotland					
<u>A</u> ddress:	Almondvale House Alderstone Road Livingston East Lothian EH54 7DN		~			
<u>∳ R</u> eset						
Output job	artwork file(s)	🔕 Cancel 🛛 🥏 OK				

To determine whether a purchase order should use the job delivery address is a **per supplier** setting. This can be switched on or off for each supplier in the Extra tab of supplier maintenance.

Assign delivery address from job to purchase-order



New Features in AccuraOnline 5.30

Advanced Filter Settings

Filters throughout Accura Online have been completely redesigned to improve both functionality and performance.

f y 8° in Abstract Group	Call Us +44 (0)23 8024 0470	Fax Us +44 (0)23 8025 2573 Sales	Welcome Gavini 🕑 Logout Us @accuramis.com
HOME QUOTES ORDERS	S PROOFS STORE	CONTACT US	
Products			
Q Search	Sort by: Product Code: A-Z 🔹		View as:
Stock Type - Stationery Brand -			Porto II
Abstract Group	ABS_C4_ENV (Stationery) Abstract Group C4 Envelopes	ABS_COMP (Stationery) Abstract Group Comp Slips	ABS_DL_ENV (Stationery) Abstract Group DL Envelopes
	Price: £51.63 each 2250 in stock View Details	Price: £12.23 each 6000 in stock View Details	Price: £33.09 each 1000 in stock View Details

The filters can be displayed, hidden and renamed at domain or client level, contracted and expanded, and are context sensitive. This means that 'dynamic' filters throughout the website remove all filter entries no longer valid to the data being displayed.

Product Filters		
Sub-category filter title	Colour filter title	Size filter title
Stock Type		
Sub-category filter enabled	Colour filter enabled	Size filter enabled
Group filter title	Finish filter title	Locations filter title
Brand		
Group filter enabled	Finish filter enabled	Locations filter enabled

Product 'finish' values now appear as a new optional filter in the Store. Filter display and renaming options can be found under in the main Settings page in the Admin area or within client branding.



Client-Specific Product Pricing

Online store product pricing is now fully customisable per client allowing up to 10 price breaks and a thereafter for each product. Price-lists are set up from within Accura via the Stock – Price-lists menu.

	nance							×
S Price-	list maintenance							
	ABC Price list for ABC			faults for new p Rate-type: 0 % Discount	Adjus	tment	○ Sell-rate	
Expiry date:	06/05/2028 🖨 🛅	At: 2	3:59 🖨 🔺	djust (+/-):	£-5.00 🖨			
Products 2	Clients 📃 Notes							
			🔁 🔂	🍃 <u>E</u> dit	t 🗋	Remo <u>v</u> e	🔀 Adjust	
Code	Description	Rate-type	Rate-value	Sell-rate	New-rate	Per	Crea	
□ 🖏 TYC001	Letterheads - Market Harbo	Discount	10.00%	80.5219	£72.47	500	Date 09/05/2018	Tir 1/
		Discount	10.00%		£12.47 £95.66	500	09/05/2018	12
□ 《 TYC003	Letterheads - Skelmersdale		10.00%		£53.14	500	09/05/2018	12
TYC005		Discount	10.00%		£53.14	500	09/05/2018	12
TYC010	Business Cards	Discount	10.00%	12.8835	£11.60	250	09/05/2018	12
TYC020	Sales Order Sheet	Discount	10.00%	13.4204	£12.08	500	09/05/2018	12
🗌 🔇 TYC021	Purchase Order Sheet	Discount	10.00%	14.9771	£13.48	500	09/05/2018	12
🗌 🚷 TYC022	Statement Sheet	Discount	10.00%	15.0308	£13.53	500	09/05/2018	12
🗌 🚷 TYC030	Order Folder - Orange	Adjustment	£-5.00	20.6136	£15.61	100	09/05/2018	17
🗌 🔇 TYC031	Order Folder - Blue	Adjustment	£-5.00	40.2610	£35.26	100	09/05/2018	17
🗌 🚷 ТҮСӨЗ2	Yellow Folder	Adjustment	£-5.00	83.7428	£78.74	100	09/05/2018	17
<								>
					F	Rate-type:	All	\sim
					8	Cancel	🕗 ок	

Rates can be set as a percentage **Discount** of the base sell rate, a fixed rate **Adjustment** of the base sell rate or a fixed **Sell rate**. Each product can in turn be edited to set a pricing matrix of up to 10 price breaks and a thereafter rate.

The product min order quantity, max order quantity, and quantity choices values can also be customised per client in price-lists. Client-specific pricing also supports an expiry date and time.

Multiple clients can belong to a single pricelist but a client can only belong to one price list. If a client is selected into a second pricelist, this will override the original selection. In addition to the Clients tab of the price list maintenance browse, you can view and select a pricelist from the Products tab in client maintenance.

It should be noted that if client-specific pricing exists on template-linked products, the products will behave as if they are no longer template-linked, for example they will no longer allow live price calculation.



Google Integration

The Sign-up registration form allows automatic population of address details via Google.

Locate Your Address:	Country	
Lakesbury	United Kingdom	٣
Lakesbury Mews Hiltingbury Road, Chandler's Ford, Eastleigh, UK powered by Google	Telephone (required)	

- The Google map displayed on 'Contact Us' page now requires Google integration.
- Support for Google Analytics website tracking added at domain and client branding level.

Google integration can be configured in Accura via the Setup – System menu, and via the website Admin area 'Settings\Google' tab.

In order to use the Google Map and Analytics, you will need a Google account to be able to sign up for an integration API key. An API key is a unique code that allows one computer system to talk to another and call on specific functions.

For the Google Analytics, you should sign-up <u>here</u>. After completing the new account sign-up, you will be given a Tracking ID will be in a format similar to this - *UA-000000-0*. This should then be entered in your Accura Online in the main Settings page or in Client Branding for client specific tracking. You can set up multiple tracking accounts (up to 100) in your Goggle Analytics account so you can track each of your domains and/or clients.

Some of the above steps can seem very technical. If in any doubt you should consult your IT provider for assistance.

Address Management & Permissions

New addresses (e.g. Accura sub-offices) can be created and edited in the 'My Account' area and will sync back to Accura.

Code (required)	Company name (required)
Address 1 (required)	Address 2
Address 3	Town (required)
County	Postcode (required)

Custom delivery address and contact information in orders is now entered via a pop-up address form.

Full control over the visibility and editing of billing and delivery details in quote and order requests and checkout.



The Security profile page in Admin area has been re-designed to group permissions into logical groups.

6	Delivery and Invoice Permissions	ſ	General Account Permissions
~	View billing address in requests		View data owned by other accounts
~	Edit billing address in requests		Approve order requests
~	Edit delivery address in requests		View prices
	View invoice PDFs in orders	~	Manage addresses (offices)
	View delivery note PDFs in orders		

The new permissions work as follows:

'Manage addresses (offices)' controls the ability for accounts to manage addresses in the 'My Account' area. **'View billing address in requests'** shows or hides the billing contact and address on quotes and orders.

'Edit billing address in requests' allows editing of billing contact and address on quotes and orders. When the billing address can be viewed but not edited, it is displayed as read-only.

'Edit delivery address in requests' permission allows editing of delivery contact and address on quotes and orders. Delivery details cannot be hidden, but if they are not editable they default to the current account and still allow 'Custom' delivery details to be entered.

Enhanced Colour Customisation

Widgets in the Admin area now feature full configuration of background and text colouring to improve website customisation and client branding.

Header			
Select Header Type			
Header Style Minimal	Ŧ		
Header Top Background Colour	Header Bottom Background Colour	Header Top Secondary Text Colour	Header Bottom Text Primary Colour
¢ c487c4	12c7f2	171517	614361
	•	 R 242 ≑ 	
		G 199 ≑	
		B 242 ‡	
		# f2c7f2	
		UK	🗶 Cancel 🗹 Update

Pop-up colour pickers (as an alternative to the RGB# colour picker shown above) have been added to the Theme, Slide and Widget colour configuration options in the Admin area.

These display the site logo image, or (on slides) the current slide image, and allow you to hover over the image to sample a colour from it.

This makes website customisation and client branding much easier to manage.



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